

ELBIT SYSTEMS REPORTS SECOND QUARTER 2020 RESULTS

Backlog of orders at \$10.8 billion; Revenues at \$1,079 million; Non-GAAP net income of \$69 million; GAAP net income of \$89 million; Non-GAAP net EPS of \$1.56; GAAP net EPS of \$2.02

Haifa, Israel, August 13, 2020 – Elbit Systems Ltd. (NASDAQ: ESLT and TASE: ESLT) (the "Company" or "Elbit Systems"), the international high technology company, reported today its consolidated results for the quarter ended June 30, 2020.

In this release, the Company is providing US-GAAP results as well as additional non-GAAP financial data, which are intended to provide investors a more comprehensive understanding of the Company's business results and trends. Unless otherwise stated, all financial data presented is GAAP financial data.

Management Comment:

Bezhalel (Butzi) Machlis, President and CEO of Elbit Systems, commented: "Our second quarter results demonstrate the resilience of our business during a period in which we continued to face the operational and logistical challenges posed by the COVID-19 pandemic. We are particularly pleased by the improved operating profit margin and cash flow in the quarter.

Our ability to win new business and grow our backlog during the quarter is a testimony to the continued interest in our products and solutions around the world, even during the pandemic. As we look towards a post-pandemic world, our \$10.8 billion backlog provides us with good revenue visibility."

Second Quarter 2020 Results:

Revenues in the second quarter of 2020 were \$1,079.4 million, as compared to \$1,064.0 million in the second quarter of 2019.

Non-GAAP^(*) **gross profit** amounted to \$286.4 million (26.5% of revenues) in the second quarter of 2020, as compared to \$294.3 million (27.7% of revenues) in the second quarter of 2019. **GAAP gross profit** in the second quarter of 2020 was \$280.5 million (26.0% of revenues), as compared to \$288.4 million (27.1% of revenues) in the second quarter of 2019.

Research and development expenses, net were \$79.0 million (7.3% of revenues) in the second quarter of 2020, as compared to \$77.3 million (7.3% of revenues) in the second quarter of 2019.

^{*} see page 4



Marketing and selling expenses, net were \$67.4 million (6.2% of revenues) in the second quarter of 2020, as compared to \$73.6 million (6.9% of revenues) in the second quarter of 2019.

General and administrative expenses, net were \$52.0 million (4.8% of revenues) in the second quarter of 2020, as compared to \$57.2 million (5.4% of revenues) in the second quarter of 2019.

Other operating income, net in the second quarter of 2020 was \$35.0 million, resulting mainly from capital gains related to sale and lease back of buildings by a subsidiary in the U.S.

Non-GAAP^(*) **operating income** was \$92.7 million (8.6% of revenues) in the second quarter of 2020, as compared to \$89.6 million (8.4% of revenues) in the second quarter of 2019. **GAAP operating income** in the second quarter of 2020 was \$117.1 million (10.9% of revenues), as compared to \$80.3 million (7.5% of revenues) in the second quarter of 2019.

Financial expenses, net were \$16.6 million in the second quarter of 2020, as compared to \$20.3 million in the second quarter of 2019.

Other income, net in the second quarter of 2020 was \$13.0 million, as compared to other income of \$1.6 million in the second quarter of 2019. Other income in the second quarter of 2020 includes income of approximately \$15.4 million as a result of revaluation and capital gain related to the sale of shares in a subsidiary in Israel.

Taxes on income were \$23.6 million (effective tax rate of 20.8%) in the second quarter of 2020, as compared to \$10.8 million (effective tax rate of 17.6%) in the second quarter of 2019. The tax rate in the second quarter of 2020 was affected by the higher tax rate of the capital gains.

Equity in net earnings (losses) of affiliated companies and partnerships was a loss of \$0.4 million in the second quarter of 2020, as compared to earnings of \$3.5 million in the second quarter of 2019. The loss in the second quarter of 2020 was a result of the write-off of a \$4.4 million investment in an affiliated company in Israel.

Net income attributable to non-controlling interests in the second quarter of 2020 was \$0.2 million, as compared to \$0.4 million in the second quarter of 2019.

Non-GAAP^(*) **net income attributable to the Company's shareholders** in the second quarter of 2020 was \$68.9 million (6.4% of revenues), as compared to \$64.3 million (6.0% of revenues) in the second quarter of 2019. GAAP **net income attributable to the Company's shareholders** in the second quarter of 2020 was \$89.3 million (8.3% of revenues), as compared to \$53.8 million (5.1% of revenues) in the second quarter of 2019.

Non-GAAP^(*) diluted net earnings per share attributable to the Company's shareholders were \$1.56 for the second quarter of 2020, as compared to \$1.46 for the second quarter of 2019. GAAP diluted earnings per share in the second quarter of 2020 were \$2.02, as compared to \$1.22 for the second quarter of 2019.

The Company's backlog of orders as of June 30, 2020 totaled \$10,804 million, as compared to \$9,796 million as of June 30, 2019. Approximately 63% of the current backlog is attributable to orders from outside Israel. Approximately 55% of the current backlog is scheduled to be performed during the second half of 2020 and during 2021.

Operating cash flow in the six months ended June 30, 2020 was a positive \$169.3 million, as compared to a negative operating cash flow in the six months ended June 30, 2019 in the amount of \$91.5 million.

^{*} see page 4



Impact of the COVID-19 Pandemic on the Company:

The Coronavirus disease 2019 (COVID-19) was declared a pandemic by the World Health Organization in March 2020. COVID-19 has had significant negative impacts on the worldwide economy, resulting in disruptions to supply chains and financial markets, significant travel restrictions, facility closures and shelter-in-place orders in various locations. Elbit Systems is closely monitoring the evolution of the COVID-19 pandemic and its impacts on the Company's employees, customers and suppliers, as well as on the global economy.

As we last reported on May 26, 2020, we have been taking a number of actions to protect the safety of our employees as well as maintain business continuity and secure our supply chain. We also reported on a number of activities where we are leveraging our technological capabilities to assist hospital staffs and other first responders protecting our communities from the impact of the pandemic. All of these actions remain ongoing.

During the first and second quarters of 2020 our business was not materially impacted by the pandemic, although some of our businesses are experiencing certain disruptions due to government directed safety measures, travel restrictions and supply chain delays.

We have implemented a series of cost control measures to help limit the financial impact of the pandemic on the Company, in parallel to the measures we are taking to maintain business continuity and deliveries to our customers. We also are working on efficiency initiatives with a number of our suppliers. We continue to evaluate our operations on an ongoing basis in order to adapt to the evolving business environment.

While our commercial avionics business line has been negatively affected by the pandemic's impact on the commercial aviation market, most of our defense markets have continued to show relative stability. We are continuously analyzing our business and its vulnerability to the possible future impact of the pandemic.

We believe that as of June 30, 2020, Elbit Systems had a healthy balance sheet, adequate levels of cash and access to credit facilities that provide liquidity when necessary. We have given high priority to cash management and adequate cash reserves to run the business.

The extent of the impact of COVID-19 on the Company's performance will depend on future developments including the duration and spread of the pandemic, the measures adopted by governments to limit the spread of the pandemic and resulting actions that may be taken by our customers and our supply chain, all of which are uncertain. As noted in our annual report on Form 20-F, the preparation of financial reports such as our quarterly financial results requires us to make judgments, assumptions and estimates that affect the amounts reported. For our quarterly financial results for the quarter ended June 30, 2020, we considered the economic impact of the COVID-19 pandemic on our critical and significant accounting estimates. The expected impact of the COVID-19 pandemic did not have a material effect on our significant judgments, assumptions and estimates reflected in the results. However, our future results may differ materially from our estimates. As events continue to evolve in connection with the COVID-19 pandemic, the estimates we use in future periods may change materially.



* Non-GAAP financial data:

The following non-GAAP financial data is presented to enable investors to have additional information on the Company's business performance as well as a further basis for periodical comparisons and trends relating to the Company's financial results. The Company believes such data provides useful information to investors by facilitating more meaningful comparisons of the Company's financial results over time. Such non-GAAP information is used by the Company's management to make strategic decisions, forecast future results and evaluate the Company's current performance. However, investors are cautioned that, unlike financial measures prepared in accordance with GAAP, non-GAAP measures may not be comparable with the calculation of similar measures for other companies.

The non-GAAP financial data includes reconciliation adjustments regarding non-GAAP gross profit, operating income, net income and diluted EPS. In arriving at non-GAAP presentations, companies generally factor out items such as those that have a non-recurring impact on the income statements, various non-cash items including significant exchange rate differences, significant effects of retroactive tax legislation, changes in accounting guidance, financial transactions and other items not considered to be part of regular ongoing business, which, in management's judgment, are items that are considered to be outside of the review of core operating results.

In the Company's non-GAAP presentation, the Company made certain adjustments, as indicated in the table below.

These non-GAAP measures are not based on any comprehensive set of accounting rules or principles. The Company believes that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations, as determined in accordance with GAAP, and that these measures should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures. Investors should consider non-GAAP financial measures in addition to, and not as replacements for or superior to, measures of financial performance prepared in accordance with GAAP.



Reconciliation of GAAP to Non-GAAP (Unaudited) Supplemental Financial Data:

(US Dollars in millions, except for share and per share amount)

	Six Months Ended June 30,				Three Moi Jun	Year Ended December 31,				
		2020		2019		2020	2019			2019
GAAP gross profit	\$	569.9	\$	566.0	\$	280.5	\$	288.4	\$	1,136.5
Adjustments:	Ψ	00707	Ψ	20010	Ψ	20010	Ψ	20011	Ψ	1,10010
Amortization of purchased intangible assets		11.9		11.7		5.9		5.9		22.0
Expenses related to acquisition						_				55.0
Non-GAAP gross profit	\$	581.8	\$	577.7	\$	286.4	\$	294.3	\$	1,213.5
Percent of revenues		27.1%		27.7%		26.5%		27.7%		26.9%
GAAP operating income	\$	197.5	\$	156.3	\$	117.1	\$	80.3	\$	321.6
Adjustments:										
Amortization of purchased intangible assets		20.6		18.5		10.6		9.3		36.1
Expenses related to acquisition										55.0
Capital gain		(35.0)		_		(35.0)				(31.8)
Gain from changes in holdings		—		(1.2)		—		—		(1.2)
Non-GAAP operating income	\$	183.1	\$	173.6	\$	92.7	\$	89.6	\$	379.7
Percent of revenues		8.5%		8.3%		8.6%		8.4%		8.4%
GAAP net income attributable t Elbit Systems' shareholders Adjustments: Amortization of purchased	\$	152.9	\$	104.3	\$	89.3	\$	53.8	\$	227.9
intangible assets		20.6		18.5		10.6		9.3		36.1
Expenses related to acquisition		—		—		—		—		55.0
Capital gain		(35.0)				(35.0)				(31.8)
Gain from changes in holdings		—		(1.2)		—		—		(1.2)
Impairment of investment		4.4				4.4				3.7
Exchange rate differences		6.8		15.5		4.0		7.0		24.6
Capital gain and revaluation of investment		(18.6)		(4.6)		(15.4)		(4.6)		(8.3)
Related tax benefits		9.7		(2.4)		11.0		(1.2)		(8.2)
Non-GAAP net income attributable to Elbit Systems' shareholders	\$	140.8	\$	130.1	\$	68.9	\$	64.3	\$	297.8
Percent of revenues	_	6.5%		6.2%	_	6.4%		6.0%		6.6%
GAAP diluted net EPS	\$	3.46	\$	2.40	\$	2.02	\$	1.22	\$	5.20
Adjustments, net		(0.28)		0.60		(0.46)		0.24		1.59



<u>Recent Events:</u>

On June 17, 2020, the Company announced that Mr. Moshe Kaplinsky, who was elected as an External Director of the Company's Board of Directors in March 2020, tendered his resignation to the Company. Mr. Kaplinsky indicated that the reason for his resignation was as a matter of caution to avoid any potential conflict of interests due to his recent nomination as the CEO of Oil Refineries Ltd. (Bazan). The Company accepted Mr. Kaplinsky's resignation and thanked him for his contribution during his tenure. The Company provided Nasdaq with a notice that it would be temporarily out of compliance with Nasdaq Listing Rule 5605(b)(1) requiring that Independent Directors constitute a majority of the Company's Board. The Company announced that it will promptly proceed with the process of identifying a suitable candidate for election as an External Director and convening a shareholders meeting for his or her election, within the periods set forth in the Companies Law and Nasdaq Listing Rules.

On June 22, 2020, the Company announced that it was awarded a contract valued at approximately \$38 million from the Israeli Ministry of Defense to provide operation, maintenance and logistic services for the Textron T-6 trainer aircraft ("T-6") fleet of the Israeli Air Force ("IAF"). This contract award follows a decade during which Elbit Systems has provided the IAF with operation and maintenance services for the T-6 fleet, meeting the IAF's standards of service, availability and flight safety. The contract will be executed over a five-year period, with an option for an additional five-year period.

On July 1, 2020, the Company announced that it was awarded a contract valued at approximately \$53 million to provide and integrate intelligence suites onboard vessels of the Navy of a country in Southeast Asia. The contract will be performed over a two-year period.

On July 7, 2020, the Company announced that it will be holding an Extraordinary General Meeting of Shareholders (the "Meeting") to adopt a resolution to elect Mr. Noaz Bar Nir as an External Director of the Company for a first three-year term commencing on the close of the Meeting.

On August 11, 2020, the Company announced that at the Extraordinary General Meeting of Shareholders held on August 10, 2020, the proposed resolution to elect Noaz Bar Nir as an External Director of the Company was approved. Mr. Bar Nir's election as an External Director of the Company enables the Company to return to being in full compliance with the applicable board of director independence requirements under Nasdaq Listing Rules and the Israeli Companies Law.

<u>Dividend</u>:

The Board of Directors declared a dividend of \$0.44 per share for the second quarter of 2020. The dividend's record date is September 1, 2020. The dividend will be paid from income generated as Preferred Income (as defined under Israel tax laws), on September 14, 2020, net of taxes and levies, at the rate of 20%.



Conference Call:

The Company will be hosting a conference call on Thursday, August 13, 2020 at 9:00 a.m. Eastern Time. On the call, the Company's management will review and discuss the results and will be available to answer questions.

To participate, please call any of the teleconferencing numbers that follow. If you are unable to connect using the toll-free numbers, please try the international dial-in number.

US Dial-in Number: 1-888-668-9141 Canada Dial-in Number: 1-866-485-2399 Israel Dial-in Number: 03-918-0609 International Dial-in Number: +972-3-918-0609

at 9:00am Eastern Time; 6:00am Pacific Time; 4:00pm Israel Time

The conference call will also be broadcast live on Elbit Systems' web-site at <u>http://www.elbitsystems.com</u>. An online replay will be available from 24 hours after the call ends.

Alternatively, for two days following the call, investors will be able to dial a replay number to listen to the call. The dial-in numbers are:

1-888-782-4291 (US and Canada) or +972-3-925-5900 (Israel and International).



About Elbit Systems

Elbit Systems Ltd. is an international high technology company engaged in a wide range of defense, homeland security and commercial programs throughout the world. The Company, which includes Elbit Systems and its subsidiaries, operates in the areas of aerospace, land and naval systems, command, control, communications, computers, intelligence surveillance and reconnaissance ("C4ISR"), unmanned aircraft systems, advanced electro-optics, electro-optic space systems, EW suites, signal intelligence systems, data links and communications systems, radios, cyber-based systems and munitions. The Company also focuses on the upgrading of existing platforms, developing new technologies for defense, homeland security and commercial applications and providing a range of support services, including training and simulation systems.

For additional information, visit: <u>https://elbitsystems.com/</u>, follow us on <u>Twitter</u> or visit our official <u>Facebook</u>, <u>Youtube</u> and <u>LinkedIn</u> Channels.

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This press release may contain forward-looking statements (within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended and the Israeli Securities Law, 1968) regarding Elbit Systems Ltd. and/or its subsidiaries (collectively the Company), to the extent such statements do not relate to historical or current facts. Forward-looking statements are based on management's current expectations, estimates, projections and assumptions about future events. Forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions about the Company, which are difficult to predict, including projections of the Company's future financial results, its anticipated growth strategies and anticipated trends in its business. Therefore, actual future results, performance and trends may differ materially from these forward-looking statements due to a variety of factors, including, without limitation: scope and length of customer contracts; governmental regulations and approvals; changes in governmental budgeting priorities; general market, political and economic conditions in the countries in which the Company operates or sells, including Israel and the United States among others; changes in global health and macro-economic conditions; differences in anticipated and actual program performance, including the ability to perform under long-term fixed-price contracts; changes in the competitive environment; and the outcome of legal and/or regulatory proceedings. The factors listed above are not all-inclusive, and further information is contained in Elbit Systems Ltd.'s latest annual report on Form 20-F, which is on file with the U.S. Securities and Exchange Commission. All forward-looking statements speak only as of the date of this release. Although the Company believes the expectations reflected in the forward-looking statements contained herein are reasonable, it cannot guarantee future results, level of activity, performance or achievements. Moreover, neither the Company nor any other person assumes responsibility for the accuracy and completeness of any of these forwardlooking statements. The Company does not undertake to update its forward-looking statements.

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ELBIT SYSTEMS LTD. CONSOLIDATED BALANCE SHEETS

(In thousands of U.S. Dollars)

	J	une 30, 2020	December 31, 2019		
		Unaudited		Audited	
Assets					
Current assets:					
Cash and cash equivalents	\$	339,103	\$	221,060	
Short-term bank deposits		1,707		2,213	
Trade and unbilled receivables and contract assets, net		2,124,899		2,067,846	
Other receivables and prepaid expenses		175,646		160,728	
Inventories, net		1,337,072		1,219,920	
Total current assets		3,978,427		3,671,767	
Investments in affiliated companies and partnerships and other companies		171,534		201,574	
Long-term trade and unbilled receivables and contract assets		255,832		259,150	
Long-term bank deposits and other receivables		55,296		58,076	
Deferred income taxes, net		107,305		89,452	
Severance pay fund		272,539		287,104	
		862,506		895,356	
Operating lease right of use assets		414,794		365,763	
Property, plant and equipment, net		750,433		766,532	
Goodwill and other intangible assets, net		1,573,337		1,635,940	
Total assets	\$	7,579,497	\$	7,335,358	
Liabilities and equity					
Short-term bank credit and loans	\$	166,061	\$	208,399	
Current maturities of long-term loans and Series A Notes	Ψ	37,884	Ψ	199,882	
Operating lease liabilities		57,504		62,565	
Trade payables		816,245		926,338	
Other payables and accrued expenses		1,043,245		1,052,080	
Contract liabilities		980,483		723,581	
		3,101,422		3,172,845	
Long-term loans, net of current maturities		587,538		440,124	
Employee benefit liabilities		807,946		836,535	
Deferred income taxes and tax liabilities, net		120,581		114,419	
Operating lease liabilities		375,214		323,287	
Contract liabilities		85,015		62,830	
Other long-term liabilities		243,590		225,478	
Other long-term natimites		2,219,884		2,002,673	
Elbit Systems I to 's equity		2,240,440		2 141 406	
Elbit Systems Ltd.'s equity		17,751		2,141,406	
Non-controlling interests				18,434	
Total equity	P	2,258,191	¢	2,159,840	
Total liabilities and equity	\$	7,579,497	\$	7,335,358	



ELBIT SYSTEMS LTD. **<u>CONSOLIDATED STATEMENTS OF INCOME</u>** (In thousands of U.S. Dollars, except for share and per share amount)

	Six Months Ended June 30,			Three Months Ended June 30,					Year Ended December 31,	
	2020 2019 Unaudited			2020	2019					
				Unau		Audited				
Revenues	\$	2,150,671	\$	2,085,704	\$	1,079,448	\$	1,063,981	\$	4,508,400
Cost of revenues		1,580,787		1,519,689		798,940		775,588		3,371,933
Gross profit		569,884		566,015		280,508		288,393		1,136,467
Operating expenses:										
Research and development, net		159,401		154,658		78,965		77,303		331,757
Marketing and selling, net		137,920		145,405		67,377		73,573		301,400
General and administrative, net		109,995		110,866		52,000		57,226		214,749
Other operating income, net		(34,963)		(1,234)		(34,963)				(33,049)
Total operating expenses		372,353		409,695		163,379		208,102	_	814,857
Operating income		197,531		156,320		117,129		80,291		321,610
Financial expenses, net		(29,072)		(34,254)		(16,552)		(20,329)		(69,072)
Other income (expenses), net		14,215		(1,807)		12,985		1,623		(6,243)
Income before income taxes		182,674		120,259		113,562		61,585		246,295
		102,071	-	120,209		110,002		01,000		,_,_,
Taxes on income		(32,350)		(20,924)		(23,637)		(10,825)		(19,414)
		150,324	_	99,335	_	89,925		50,760	_	226,881
						· · · ·		<u> </u>		
Equity in net earnings (losses) of affiliated companies and partnerships		2,699		5,741		(447)		3,494		1,774
Net income	\$	153,023	\$	105,076	\$	89,478	\$	54,254	\$	228,655
Less: net income attributable to non-controlling interests		(162)		(800)		(181)		(434)		(798)
Net income attributable to Elbit			_							
Systems Ltd.'s shareholders	\$	152,861	\$	104,276	\$	89,297	\$	53,820	\$	227,857
Earnings per share attributable to Elbit Basic net earnings per share	\$	3.46	\$	2.40	\$	2.02	\$	1.22	\$	5.20
Diluted net earnings per share	\$	3.46	\$	2.40	\$	2.02	\$	1.22	\$	5.20
<u>Weighted average number of shares</u> (in thousands)										
Shares used in computation of basic earnings per share		44,198		43,376		44,198		43,963		43,787
Shares used in computation of diluted earnings per share		44,220	_	43,427	_	44,236	_	44,062		43,848



ELBIT SYSTEMS LTD. CONSOLIDATED STATEMENTS OF CASH FLOW

(In thousands of U.S. dollars)

UnauditedAduationCASH FLOWS FROM OPERATING ACTIVITIESNet income\$ 153,023\$ 105,076\$ 2Adjustments to reconcile net income to net cash provided by operating activities:Depreciation and amortization73,97166,8541Write-off impairment4,400-Stock-based compensation2,0421,951Amortization of Series A Notes premium and related issuance costs, net(46)(46)Deferred income taxes and reserve, net(32,236)(432)(Gain on sale of property, plant and equipment(32,236)(44,479)Equity in net earnings of affiliated companies and partnerships, net of dividend received (*)(78,562)(2Changes in operating assets and liabilities, net of amounts acquired: Increase (decrease) in trade payables, other payables and accrued expenses(69,093)(5,638)(11,471)Changes in operating assets and liabilities(90,146)(13,4730)(11,471)Changes in inventories, net(90,146)(13,4730)(11,471)Changes in inventories, net(90,146)(13,4730)Increase (decrease) in trade payables, other payables and accrued expenses(60,033)(5,638)CASH FLOWS FROM INVES	Year Ended December 31, 2019		
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Investment in long-term deposits, net (161) 61 Investment in short-term deposits (600) $(15,649)$ Proceeds from sale of short-term deposits $1,066$ $21,856$ Net cash provided by (used in) investing activities $55,457$ $280,332$ (1) CASH FLOWS FROM FINANCING ACTIVITIESIssuance of treasury shares, net $ 184,840$ 1 Repayment of long-term loans $(155,224)$ $(241,984)$ (2) Proceeds from long-term loans $(55,532)$ $(55,532)$ (6) Dividends paid $(54,861)$ $(38,273)$ (6) Change in short-term bank credit and loans, net $(42,623)$ $(54,581)$ Net cash provided by (used in) financing activities $(106,690)$ $(205,530)$ 1	36,671		
Investment in short-term deposits (600) $(15,649)$ Proceeds from sale of short-term deposits $1,066$ $21,856$ Net cash provided by (used in) investing activities $55,457$ $280,332$ (1) CASH FLOWS FROM FINANCING ACTIVITIESIssuance of treasury shares, net— $184,840$ 1 Repayment of long-term loans $(155,224)$ $(241,984)$ (2) Proceeds from long-term loans $201,550$ — 3 Repayment of Series A Notes $(55,532)$ $(55,532)$ (0) Dividends paid $(54,861)$ $(38,273)$ (0) Change in short-term bank credit and loans, net $(42,623)$ $(54,581)$ $(205,530)$ Net cash provided by (used in) financing activities $(106,690)$ $(205,530)$ 1	_		
Proceeds from sale of short-term deposits $1,066$ $21,856$ Net cash provided by (used in) investing activities $55,457$ $280,332$ (1) CASH FLOWS FROM FINANCING ACTIVITIESIssuance of treasury shares, net $ 184,840$ 1 Repayment of long-term loans $(155,224)$ $(241,984)$ (2) Proceeds from long-term loans $201,550$ $ 3$ Repayment of Series A Notes $(55,532)$ $(55,532)$ (6) Dividends paid $(54,861)$ $(38,273)$ (0) Change in short-term bank credit and loans, net $(42,623)$ $(54,581)$ Net cash provided by (used in) financing activities $(106,690)$ $(205,530)$ 1	(38)		
Net cash provided by (used in) investing activities $55,457$ $280,332$ (1CASH FLOWS FROM FINANCING ACTIVITIESIssuance of treasury shares, net— $184,840$ 1Repayment of long-term loans(155,224)(241,984)(2Proceeds from long-term loans $201,550$ —3Repayment of Series A Notes(55,532)(55,532)(0Dividends paid(54,861)(38,273)(0Change in short-term bank credit and loans, net $(42,623)$ $(54,581)$ Net cash provided by (used in) financing activities(106,690)(205,530)1	(2,314)		
CASH FLOWS FROM FINANCING ACTIVITIESIssuance of treasury shares, net—184,8401Repayment of long-term loans(155,224)(241,984)(2Proceeds from long-term loans201,550—3Repayment of Series A Notes(55,532)(55,532)(0Dividends paid(54,861)(38,273)(0Change in short-term bank credit and loans, net(42,623)(54,581)Net cash provided by (used in) financing activities(106,690)(205,530)1	17,294		
Issuance of treasury shares, net — 184,840 1 Repayment of long-term loans (155,224) (241,984) (2 Proceeds from long-term loans 201,550 — 3 Repayment of Series A Notes (55,532) (55,532) (0 Dividends paid (54,861) (38,273) (0 Change in short-term bank credit and loans, net (42,623) (54,581) (25,530) Net cash provided by (used in) financing activities (106,690) (205,530) 1	(106,789)		
Repayment of long-term loans $(155,224)$ $(241,984)$ (2) Proceeds from long-term loans $201,550$ -3Repayment of Series A Notes $(55,532)$ $(55,532)$ (6) Dividends paid $(54,861)$ $(38,273)$ (6) Change in short-term bank credit and loans, net $(42,623)$ $(54,581)$ Net cash provided by (used in) financing activities $(106,690)$ $(205,530)$ 1			
Proceeds from long-term loans 201,550 — 3 Repayment of Series A Notes (55,532) (55,532) (6 Dividends paid (54,861) (38,273) (6 Change in short-term bank credit and loans, net (42,623) (54,581) (54,581) Net cash provided by (used in) financing activities (106,690) (205,530) 1	184,840		
Repayment of Series A Notes (55,532) (55,532) (Dividends paid (54,861) (38,273) (Change in short-term bank credit and loans, net (42,623) (54,581) (Net cash provided by (used in) financing activities (106,690) (205,530) 1	(243,324)		
Dividends paid(54,861)(38,273)(Change in short-term bank credit and loans, net(42,623)(54,581)Net cash provided by (used in) financing activities(106,690)(205,530)1	350,000		
Change in short-term bank credit and loans, net(42,623)(54,581)Net cash provided by (used in) financing activities(106,690)(205,530)1	(55,532)		
Net cash provided by (used in) financing activities(106,690)(205,530)1	(62,578)		
	(718)		
Not increase (decrease) in each and each equivalents 110.042 (16 (60)	172,688		
	12,581		
	208,479		
Cash and cash equivalents at the end of the period\$ 339,103\$ 191,810\$ 2	221,060		
* Dividend received from affiliated companies and partnerships <u>\$5,013</u> <u>\$6,152</u> <u>\$</u>	10,300		



ELBIT SYSTEMS LTD. DISTRIBUTION OF REVENUES

Consolidated Revenues by Areas of Operation:

		Six Mont June	hs Ended e 30,					
	202	2020		2019		0	2019	
	\$ millions	%	\$ millions	%	\$ millions	%	\$ millions	%
Airborne systems	777.0	36.1	781.3	37.5	389.5	36.1	412.9	38.8
C4ISR systems	479.4	22.3	505.4	24.2	238.4	22.1	261.9	24.6
Land systems	592.9	27.6	565.5	27.1	294.8	27.3	262.0	24.6
Electro-optic systems	251.3	11.7	171.3	8.2	131.8	12.2	93.4	8.8
Other (mainly non-defense engineering and production services)	50.1	2.3	62.2	3.0	25.0	2.3	33.8	3.2
Total	2,150.7	100.0	2,085.7	100.0	1,079.5	100.0	1,064.0	100.0

Consolidated Revenues by Geographical Regions:

		Six Mont June	hs Ended e 30,		Three Months Ended June 30,					
	202	0	2019		202	0	2019			
	\$ millions	%	\$ millions	%	\$ millions	%	\$ millions	%		
Israel	511.9	23.8	494.3	23.7	265.9	24.6	232.4	21.8		
North America	733.3	34.1	575.3	27.6	366.5	34.0	299.6	28.2		
Europe	347.6	16.2	388.0	18.6	162.8	15.1	191.5	18.0		
Asia-Pacific	431.2	20.0	483.9	23.2	221.2	20.5	267.3	25.1		
Latin America	74.0	3.4	72.6	3.5	41.4	3.8	40.8	3.8		
Other countries	52.7	2.5	71.6	3.4	21.7	2.0	32.4	3.1		
Total	2,150.7	100.0	2,085.7	100.0	1,079.5	100.0	1,064.0	100.0		